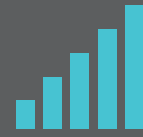
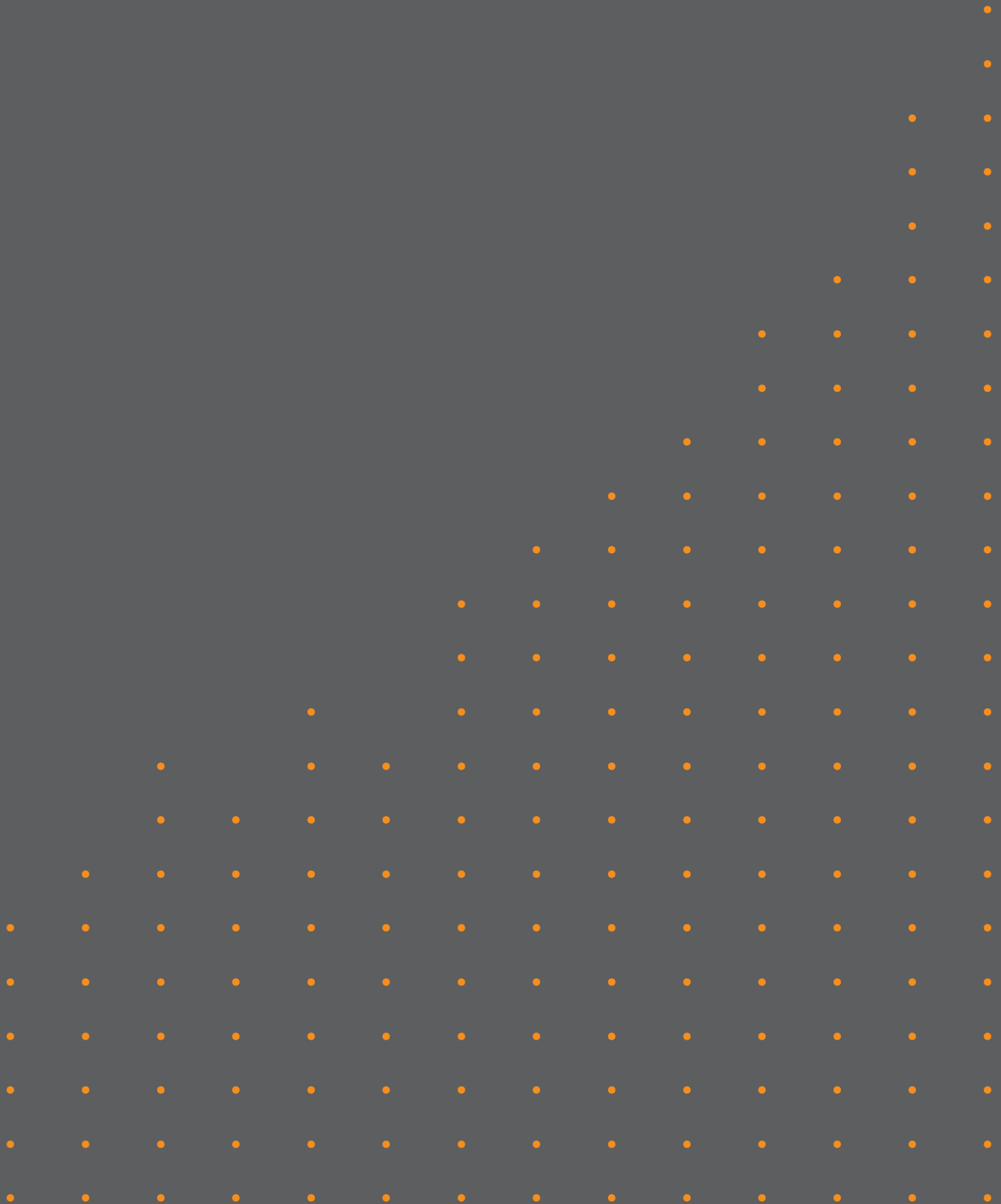


> advance
respect - challenge - grow



CONSULTANCY



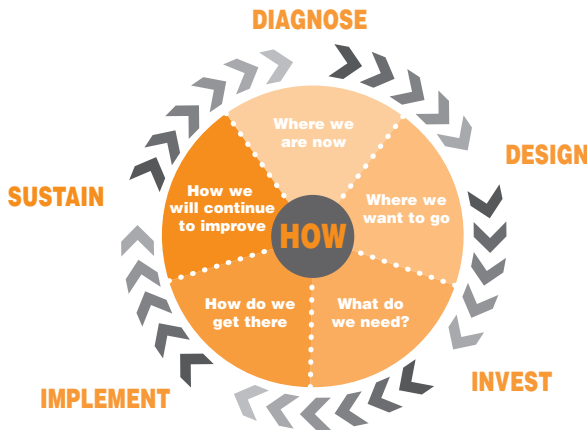
What we do

Advance is a business that helps its customers grow.

We blend business and behavioural knowledge to generate sustained improvement for our customers, primarily in infrastructure and aerospace sectors. We start from a position of respect for our clients, applying appropriate challenge to achieve growth.

We tackle the most complex business challenges by getting under the skin of the problem;

We apply the diagnostic model below to our four key areas.



Diagnose: Where we are now

- > Evaluate the 'As Is' position
- > Establish the reality of the current situation
- > Reach common understanding
- > Prepare to challenge in line with our values

Design: Where we want to go

- > Define the identity that describes the aspiration of the team
- > Develop the leadership purpose
- > Identify the key processes
- > Develop performance measures and monitor outcomes

Invest: What do we need?

- > Stress test the plan to cost and time
- > Investment of resources from finance to people to processes
- > Consider risk & reward arrangements
- > Respect and build on internal experience

Implement: How do we get there?

- > Support the customer to implement and apply the plan
- > Test and adjust the plan, modifying as we hit milestones
- > Build collaboration within the team
- > Build the business in terms of winning work, integrating acquisitions and developing joint ventures
- > Measure and evaluate outcomes

Sustain: How we will continue to improve

- > Challenge and embed the change
- > Support the delivery of our customers' services and products, such as mobilising a major project
- > Derive sustainable outcomes
- > Set the next target

We work with you in four key areas:

- > Direction, Culture and Identity
- > Winning and Awarding Work
- > Improving Delivery
- > Engaging People



"I have not come across an organisation which has made as much of an impact on our business as Advance"

Service Company Director

"Fun, honest and challenging"

Engineering customer



What we do, in depth

By applying industry leading and innovative techniques to business problems we'll free up your business for growth.



"All of the many challenges have been handled in a genuine and committed partnering relationship which is being held up as a model for other projects"

MoD IPT Team Leader



"What Advance do is enable us to be more effective by looking at things differently"

Engineering company

"The CAT Programme was the best, smoothest and most uncontroversial roll out of a major public sector initiative I have ever known"

Journalist from the Highways Sector



All of our work is conducted on the basis of our values

> TRUST

We trust first and deal with the facts of a situation

> OPENNESS

We welcome and give feedback for the sake of improvement

> HONESTY

We are clear about what we are good at and not good at

> CHALLENGE

We give and accept challenge to deliver superior performance

> FUN

We work to generate a climate in which creativity can thrive



FROM M6

Exit at Junction 15 and take 2nd exit onto A500 heading towards Stoke-on-Trent, follow signs for A50 Derby. At the Premier Inn roundabout take the 2nd exit (A518 Uttoxeter) straight ahead at mini roundabout, then 1st exit at next roundabout, followed by the 3rd exit at the next. Proceed up the hill and take second turn on the right then immediately left into The Malting's Car Park where you can easily gain access to the Advance offices.

FROM M1

Leave at junction 24A, follow signs for A50 Uttoxeter then follow the same route as Buxton/Derby.

FROM BUXTON/DERBY

At Premier Inn roundabout take 1st exit (A518 Uttoxeter) straight ahead at mini roundabout, then 1st exit at next roundabout, followed by 3rd exit at the next. Proceed up hill and take second turn on right then immediately left into The Malting's Car Park where you can easily gain access to the Advance offices.

BY RAIL

Exit from Uttoxeter Station and head on to Station Road. At roundabout take 2nd exit onto Bridge Street and head towards the Church. When you reach the Church, the Advance building is directly ahead.

Visit our website to find out about our other business growth opportunities



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